

Sage Line 50 Case Study: Doltec Ltd



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Keith Barraclough,
Managing Director, Doltec Ltd

Profile

Established in 1989 Doltec Ltd design and supply ‘CyberDrive’, a patented drive system for tube and roll-forming mills. “The majority of steel and aluminium tube, or rolled section, is produced by taking a flat metal strip and continuously forming it into a tubular or open section profile, by means of mechanically driven rolls. The machine employed is known as a tube mill or roll-forming mill. When the strip is being formed into the required profile it is subject to variations of mechanical setting, design error, and wear on the rolls used to produce the final shape. CyberDrive couplings, containing a series of one-way clutches and bearings, are inserted in the drive system and automatically compensate for these variations. The result is reduced wear on the machine and rolls, improved product quality and consistency, and a significant reduction in scrap and production cost! Most customers recover the cost of CyberDrive within less than 12 months!” explains Keith Barraclough, Managing Director.

Since its founding Doltec Ltd has grown significantly “We have grown from annual losses at start up, with a turnover of £20,000 to a current turnover in excess of £200,000, with profits now in the region of £60,000 per annum. We now have customers all over the world including Australia, Japan and the USA,” reports Keith.

Doltec Ltd first started using Sage products back in 1990. “Having tried and used Pegasus and 3 other accounting packages over the years, we found that Sage products were much more user friendly, easy to learn and simple to operate. We purchased Sage Instant Accounting in 2000, we then upgraded to Line 50 Version 5.0 and today we use Line 50 Financial Controller. Each step just got better!” explains Keith.

With support for foreign currencies, electronic transaction processing, full stock management and many more, as well as carrying out the standard accounting duties admirably, Sage Line 50 Financial Controller can streamline the day to day operations of any business.

“Sage Line 50 Financial Controller has logical, easy to follow screens and allows us to produce comprehensive reports. I particularly like the pop up lists which appear in each ledger and the Sage Management Information System which allows me to view key management information quickly and easily,” reports Keith.

“In the future we hope to continue our steady expansion of the business and profits, whilst keeping overheads low. We will continue to rely on Sage to provide us with essential accounting solutions as we progress,” concludes Keith.
